

How To Tell if a Neighbourhood is Improving



When you're looking for a new home, you want to find one in a great neighbourhood – or, at least, in a neighbourhood that is on the upswing. How can you tell if a particular area is improving? Here are some common indicators:

- **Pride of ownership.** Take a walk around the neighbourhood. Do you get a sense that people take good care of their homes? Are the lawns mowed? Is the landscaping trimmed? Are flowers planted? Homeowners are more likely to look after their properties when they like where they are living.
- **Home improvements.** Are people investing in their homes? Are they getting their driveways re-done? Their windows replaced? Are there signs of home improvement projects? If so, this is a clear indication that homeowners like the area enough to invest in their properties.
- **Real estate sales activity.** Do homes tend to sell quickly in the area? Do they sell for a good price? If so, the neighbourhood is probably in demand. If people want to live there, it's a desirable area.
- **Business investment.** Are businesses investing in the surrounding area? Is there an increase in the number of upscale shops, health clubs, restaurants, and other commercial enterprises that often locate near desirable neighbourhoods?
- **Community involvement.** Are there signs that the community plays an active role in the look and lifestyle of the neighbourhood? Are there neighbourhood picnics, yard sales and other get-togethers? Check Facebook.com to see if the neighbourhood has a community page.
- **City plans.** Find out what plans the city has for the area. Will there be road improvements done in the near future? Are there any major construction projects on the schedule, such as a new school or community centre. Although such projects can be disruptive in the short term, they may improve the neighbourhood – and, as a result, boost the value of any home you buy – in the long-term.

Of course, the best way to find out the desirability of a neighbourhood is to talk to a good REALTOR® who knows the area. Call today.

Alternatives to a Traditional Garage Sale



Do you have stuff in your home that you need to sell? Perhaps you have some suits or dresses that no longer fit, an older living room set that you've just had replaced, or a vinyl record collection you've been hanging onto for years.

If a traditional garage sale is not an option for you, there are other ways to sell those items.

For example, you could rent a stall for the weekend at a local flea market. This is relatively inexpensive and can be a fun

activity for the whole family.

Another option is to advertise in your local community newspaper.

Advertising rates in local publications are often much lower than in major newspapers.

You can also advertise on the internet. There are several popular sites, such as Craigslist.com and eBayClassifieds.com (Kijiji.com in Canada) where you can advertise for free.

Think, Act... Live!

"The world is full of willing people, some willing to work, the rest willing to let them." **Robert Frost**

"You've achieved success in your field when you don't know whether what you're doing is work or play." **Warren Beatty**

"For every sale you miss because you're too enthusiastic, you miss a hundred because you're not enthusiastic enough." **Zig Zigler**