



APEX

JC van der Walt

Realty Executives Apex  
105, 1212 - 31 Avenue N.E.  
Calgary, AB T2E 7S8

## Update from JC September 2010



Phone: 403-541-9080/250-5803  
Fax: 403-247-8370  
Cell: 403-681-8320  
E-mail: jcvdw@shaw.ca



Dear clients and friends,

September is one of the busiest months of the year. People get back to work after the holidays, kids and students go back to schools and universities. Work around the house gets wrapped up for winter season. The stores get rid of summer stock and change to Halloween merchandise and everybody in construction also work as hard as they can to get their projects done before the winter season.

As everybody else I am also back to work and in my eighth year in the Real Estate business. I am constantly upgrading myself to provide my clients with the best professional service. I just completed and achieve the Accredited Buyers Representative Designation course presented by the Real Estate Buyers Agent Council, Inc. an affiliate of the National Association of realtors. I also completed the Critical pitfalls in the completion of the Residential Real Estate Purchase Contract presented by the Alberta Real Estate Association. These courses are not mandatory, but I take them to provide my clients with the best professional service.

I want to use this opportunity to thank all my clients in the past seven years for their trust and confidence in me to help them with their Real Estate needs. I want to thank the friends for their referrals. I really appreciate your help.

August 2010 was one of the slowest months in years in the Real Estate market. This was caused by quite a few factors. A lack of confidence, uncertainty, lots more people on holidays, to name just a few. The best explanation is done by the experts who take all the different aspects into account and present it in a report. Click on the links and read the best explanations from the experts. After all, the picture is not as bleak as outsiders try to tell you. The market looks promising and I think they are correct in their predictions. Therefore we should go out there and work with more confidence in the future here in Calgary.

[Housing Market Outlook](#)

[August 2010 statistics](#)

You know most of our business comes from referrals, therefore I will really appreciate it if you pass my name on to anyone you might know that can use my services. Please feel free to let me know if you have more questions. I wish you all the very best for the last quarter of this year.

Regards JC

*Big enough to help, small enough to care*